



## International payments

# gpi – Global Payments Innovation – Transparency and innovation in cross-border payments

With the gpi initiative, SWIFT has introduced a new service for improving and speeding up international payment transactions. This is just one of many initiatives set to change the way banks carry out cross-border payment transactions.

With gpi, SWIFT is providing a service that has been demanded for several years: regulators and end customers alike have been pressing for a better payment service for cross-border payment transactions.

Whilst legal requirements are implemented for SEPA, they have not previously existed for foreign payment transactions. Same-day payments are almost impossible. Fees, exchange rates and duration are also often lacking in transparency and repeatedly lead to complaints.

With the gpi initiative, SWIFT has worked together with banks to develop a service that meets the requirements. In November 2017, gpi was introduced at more than 150 participating banks.

## What are the benefits of the SWIFT gpi initiative?

SWIFT gpi is being introduced in three stages. The essential features are as follows:

- Fee transparency (each bank indicates the fees that have been deducted)
- Transmission of all payment information (Via which bank is the payment being made? Which bank has the order? When was the amount credited to the beneficiary's account?)
- Same-day availability and booking (over 90% of payments are made within 24 hours)
- Automation through end-to-end tracking allowing precise traceability of payments via the new gpi tracker by means of a unique end-to-end transaction reference (UETR)



## International payments

# gpi – the new standard in cross-border payment transactions

In an increasingly competition-oriented market, gpi constitutes a way of ensuring that correspondent banks remain competitively viable. However, processes and systems need to be adapted in order to meet the SWIFT gpi requirements.

### gpi access for corporate customers

The gpi tracker provides a service which is not only intended to allow banks to track their payments; the aim is that corporate customers should also be able to use the service via their bank. The service is made available to the customers via a cloud-based application. As a gpi member, the bank connects to the tracker via API and can provide its customers with up-to-date and real-time payment information.

Further services are being planned and will be introduced in the next few years. These include Digital Transformation, having the following features:

- Introduction of a stop-and-recall service
- More detailed payment information, e.g. for meeting increased compliance requirements
- International payment assistant for checking payments prior to execution

This is accompanied by a further service dealing with Technical Innovation. This includes the checking of block-chain technology and the use of distributed ledgers for clearing and settlement.

### Summary

Customers are demanding an increasingly simple, convenient and efficient cross-border payment transaction service. Banks are no longer able to rely on long-standing relationships with correspondents for maintaining their customer business. For corporate customers, gpi constitutes a step towards transparency and speed for cross-border payments. It also provides treasurers with an additional option for controlling their liquidity.

However, it is only through coordinated action that SWIFT gpi will become the new standard for cross-border payments and the future of correspondent banking

### Our service

PPI can help you to evaluate the adaptations to your systems, processes and interfaces. We offer preliminary studies and impact analyses to allow us to work with you to create a timetable for implementing and participating in gpi tailored to your institution. We will then gladly help you with the implementation.

### What we offer

- Workshops
- Preliminary studies
- Feasibility studies
- Project management
- Requirements management
- System integration
- Migration
- Test management
- Innovation workshops

### Our experience

PPI has an international team of over 50 consultants with experience in all aspects of payment transactions. Our sphere of experience includes, amongst other things:

- Strategic orientation in payment transactions and card business
- Mobile and e-payments
- Clearing and interbank business
- SWIFT and SWIFT gpi
- Implementation of regulatory requirements
- Anti-money laundering
- Risk management
- Innovation management

### Your benefit

- A clear understanding of the necessary changes and the resulting optimisation potential
- Process optimisation and introduction of gpi
- Connection to the gpi tracker, including access for your corporate customers
- Cost reduction through checking and consolidation of correspondent banking relationships





**For questions and further information:**



**Sabine Aigner**  
Managing Consultant  
T +49 40 227433-1617  
M +49 151 18560870  
sabine.aigner@ppi.de



**Raija Wehrli**  
Senior Consultant  
T +49 40 227433-1570  
M +49 151 74659855  
raija.wehrli@ppi.de

**PPI AG**  
Moorfuhrweg 13  
22301 Hamburg  
Germany

**PPI AG**  
Moorfuhrweg 13  
22301 Hamburg  
Germany